AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JULY 1989

Manufactured home shipments continued their downward trend in July, off 12.6 percent from one year ago. Manufacturers shipped 2,102 fewer homes this July than in 1988. Year-to-date shipments through July are off by 6,471 homes, down 5.2 percent for the year. It appears that shipments will hit their lowest level in 25 years in 1989. 1964 shipments were 191,320. 1975 had been the worst year since then, with shipments down to 212,690 and the economy having suffered a recession.

The East North Central and Pacific regions continue to be the only bright spots in the country, with California and Michigan two of only four of the top ten shipment states to show gains in shipments this year so far.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through July

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	11,487	9.7	- 6.9	12,335	9.9
East North Central	16,774	14.2	+ 5.0	15,978	12.9
West North Central	5,561	4.7	- 5.0	5,853	4.7
South Atlantic	42,892	36.4	- 5.2	45,232	36.4
South Central	20,440	17.3	- 12.3	23,302	18.7
Mountain	5,605	4.8	- 17.4	6,785	5.5
Pacific	11,065	9.4	+ 10.5	10,016	8.1

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through July

		1989			1988		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	13,647	12.0	+ 5.5	12,935	10.8	1
2.	North Carolina	10,019	8.8	- 6.7	10,744	9.0	2
3.	Georgia	7,412	6.5	- 16.2	8,843	7.4	3
4.	California	6,124	5.4	+ 4.8	5,842	4.9	6
5.	Michigan	5,966	5.2	+ 10.0	5,424	4.5	7
6.	Alabama	5,545	4.9	- 13.6	6,419	5.4	4
7.	South Carolina	5,445	4.8	- 14.0	6,332	5.3	5
8.	Tennessee	5,032	4.4	- 2.3	5,148	4.3	8
9.	New York	4,249	3.7	- 5.5	4,494	3.8	9
10.	Pennsylvania	4,192	3.7	+ 1.2	4,142	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894			Jan-Aug	145,977		
September	20,614			Jan-Sep	166,591		
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879			Jan-Aug	146,208		
September	20,603			Jan-Sep	166,811		
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%		August	457	
September	2.3%		September	468	
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	47	31	- 34.0%	378	260	- 31.2%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,182	1,067	- 9.7%	8,544	8,553	0.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,229**	**1,098**	**- 10.7%**	**8,922**	**8,813**	**- 1.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,213	2,057	- 7.0%	15,871	15,587	- 1.8%
Michigan *	*	*	---	*	*	---
Ohio	247	243	- 1.6%	1,864	1,929	3.5%
Wisconsin	276	275	- 0.4%	1,673	1,652	- 1.3%
Total	**2,736**	**2,575**	**- 5.9%**	**19,408**	**19,168**	**- 1.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	165	149	- 9.7%	1,229	1,138	- 7.4%
Minnesota	198	171	- 13.6%	1,222	1,188	- 2.8%
Missouri	50	40	- 20.0%	297	318	1.1%
Nebraska	218	167	- 23.4%	1,382	1,288	- 6.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**631**	**527**	**- 16.5%**	**4,130**	**3,932**	**- 4.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,188	1,167	- 1.8%	10,120	11,244	11.1%
Georgia	2,634	2,060	- 21.8%	19,587	16,704	- 14.7%
Maryland *	*	*	---	*	*	---
North Carolina	1,606	1,283	- 20.1%	13,008	11,405	- 12.3%
South Carolina *	*	*	---	*	*	---
Virginia	359	324	- 9.7%	2,297	2,151	- 6.4%
West Virginia *	*	*	---	*	*	---
Total	**5,787**	**4,834**	**- 16.5%**	**45,012**	**41,504**	**- 7.8%**
South Central						
Alabama	1,646	1,279	- 22.3%	12,156	11,461	- 5.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	425	443	4.2%	3,049	3,224	5.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,081	930	- 14.0%	8,230	8,203	- 0.3%
Texas	469	320	- 31.8%	4,215	2,338	- 44.5%
Total	**3,621**	**2,972**	**- 17.9%**	**27,650**	**25,226**	**- 8.8%**

Mobile/Manufactured Home Production

	July 1988	July 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Mountain						
Arizona	332	196	- 41.0%	2,661	1,870	- 29.7%
Colorado *	*	*	---	*	*	---
Idaho	258	226	- 12.4%	1,322	1,687	27.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**623**	**422**	**- 32.3%**	**4,256**	**3,557**	**- 16.4%**
Pacific						
Alaska *	*	*	---	*	*	---
California	917	899	- 2.0%	6,794	6,922	1.9%
Hawaii *	*	*	---	*	*	---
Oregon	529	501	- 5.3%	3,531	4,178	18.3%
Washington	133	121	- 9.0%	676	779	15.2%
Total	**1,579**	**1,521**	**- 3.7%**	**11,001**	**11,879**	**8.0%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	467	459	- 0.2%	3,704	3,501	- 5.5%
Total Production	**16,673**	**14,408**	**- 13.6%**	**124,083**	**117,580**	**- 5.2%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	21	11	- 47.6%	141	102	- 27.7%
Maine	235	217	- 7.7%	1,480	1,304	- 11.9%
Massachusetts	46	25	- 45.7%	372	232	- 37.6%
New Hampshire	125	72	- 42.4%	774	560	- 27.6%
New Jersey	50	50	0.0%	367	424	15.5%
New York	689	533	- 22.6%	4,494	4,249	- 5.5%
Pennsylvania	528	507	- 4.0%	4,142	4,192	1.2%
Rhode Island	8	18	125.0%	71	55	- 22.5%
Vermont	84	43	- 48.8%	494	369	- 25.3%
Total	**1,786**	**1,476**	**- 17.4%**	**12,335**	**11,487**	**- 6.9%**
East North Central						
Illinois	273	241	- 11.7%	1,793	1,731	- 3.5%
Indiana	552	525	- 4.9%	3,672	3,691	0.5%
Michigan	839	756	- 9.9%	5,424	5,966	10.0%
Ohio	490	492	0.4%	3,679	3,897	5.9%
Wisconsin	216	220	1.9%	1,410	1,489	5.6%
Total	**2,370**	**2,234**	**- 5.7%**	**15,978**	**16,774**	**5.0%**
West North Central						
Iowa	101	119	17.8%	616	644	4.5%
Kansas	134	86	- 35.8%	882	825	- 6.5%
Minnesota	168	163	- 3.0%	1,043	1,033	- 1.0%
Missouri	375	308	- 17.9%	2,589	2,314	- 10.6%
Nebraska	37	47	27.0%	254	303	19.3%
North Dakota	19	8	- 57.9%	144	62	- 56.9%
South Dakota	51	56	9.8%	325	380	16.9%
Total	**885**	**787**	**- 11.1%**	**5,853**	**5,561**	**- 5.0%**
South Atlantic						
Delaware	100	104	4.0%	1,034	970	- 6.2%
Florida	1,557	1,481	- 4.9%	12,935	13,647	5.5%
Georgia	1,110	859	- 22.6%	8,843	7,412	- 16.2%
Maryland	102	61	- 40.2%	776	679	- 12.5%
North Carolina	1,462	1,230	- 15.9%	10,744	10,019	- 6.7%
South Carolina	802	609	- 24.1%	6,332	5,445	- 14.0%
Virginia	430	423	- 1.6%	2,964	3,147	6.2%
West Virginia	227	231	1.8%	1,604	1,573	- 1.9%
Total	**5,790**	**4,998**	**- 13.7%**	**45,232**	**42,892**	**- 5.2%**
South Central						
Alabama	917	618	- 32.6%	6,419	5,545	- 13.6%
Arkansas	274	225	- 17.9%	2,101	1,676	- 20.2%
Kentucky	413	439	6.3%	3,173	3,366	6.1%
Louisiana	99	76	- 23.2%	810	610	- 24.7%
Mississippi	333	266	- 20.1%	2,618	2,107	- 19.5%
Oklahoma	38	49	28.9%	350	297	- 15.1%
Tennessee	626	547	- 12.6%	5,148	5,032	- 2.3%
Texas	324	265	- 18.2%	2,683	1,807	- 32.7%
Total	**3,024**	**2,485**	**- 17.8%**	**23,302**	**20,440**	**- 12.3%**

Mobile/Manufactured Home Shipments

	July 1988	July 1989	% Change	Year-To-Date 1988	Year-To-Date 1989	% Change
Mountain						
Arizona	341	208	- 39.0%	2,899	2,020	- 30.3%
Colorado	69	48	- 30.4%	464	305	- 34.3%
Idaho	52	57	9.6%	302	398	31.8%
Montana	43	45	4.7%	253	280	10.7%
Nevada	221	144	- 34.8%	1,193	1,368	14.7%
New Mexico	144	139	- 3.5%	1,454	1,051	- 27.7%
Utah	22	29	31.8%	168	151	- 10.1%
Wyoming	6	5	- 16.7%	52	32	- 38.5%
Total	**898**	**675**	**- 24.8%**	**6,785**	**5,605**	**- 17.4%**
Pacific						
Alaska	1	0	-100.0%	15	26	73.3%
California	796	818	2.8%	5,842	6,124	4.8%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	327	341	4.3%	1,944	2,462	26.6%
Washington	354	287	- 18.9%	2,213	2,452	10.8%
Total	**1,478**	**1,446**	**- 2.2%**	**10,016**	**11,065**	**10.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	477	505	5.9%	4,828	4,034	- 16.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**16,708**	**14,606**	**- 12.6%**	**124,329**	**117,858**	**- 5.2%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

	Year-To-Date 1989 Product Mix					
	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	71	31	102	*	*	*
Maine	1,055	249	1,304	186	74	260
Massachusetts *	141	91	232	*	*	*
New Hampshire *	349	211	560	*	*	*
New Jersey *	169	255	424	*	*	*
New York *	2,487	1,762	4,249	*	*	*
Pennsylvania	2,549	1,643	4,192	4,997	3,556	8,553
Rhode Island *	32	23	55	*	*	*
Vermont *	232	137	369	*	*	*
Total	**7,085**	**4,402**	**11,487**	**5,183**	**3,630**	**8,813**
	61.7%	**38.3%**	**100.0%**	**58.8%**	**41.2%**	**100.0%**
East North Central						
Illinois *	1,189	542	1,731	*	*	*
Indiana	2,333	1,358	3,691	9,535	6,052	15,587
Michigan *	3,097	2,869	5,966	*	*	*
Ohio	2,618	1,279	3,897	1,254	675	1,929
Wisconsin	1,295	194	1,489	1,391	261	1,652
Total	**10,532**	**6,242**	**16,774**	**12,180**	**6,988**	**19,168**
	62.8%	**37.2%**	**100.0%**	**63.5%**	**36.5%**	**100.0%**
West North Central						
Iowa *	496	148	644	*	*	*
Kansas	490	335	825	776	362	1,138
Minnesota	725	308	1,033	828	360	1,188
Missouri	1,514	800	2,314	21	297	318
Nebraska	148	155	303	711	577	1,288
North Dakota *	31	31	62	*	*	*
South Dakota *	228	152	380	*	*	*
Total	**3,632**	**1,929**	**5,561**	**2,336**	**1,596**	**3,932**
	65.3%	**34.7%**	**100.0%**	**60.0%**	**40.0%**	**100.0%**
South Atlantic						
Delaware *	586	384	970	*	*	*
Florida	4,026	9,621	13,647	2,875	8,369	11,244
Georgia	3,528	3,884	7,412	8,009	8,695	16,704
Maryland *	350	329	679	*	*	*
North Carolina	6,312	3,707	10,019	7,622	3,783	11,405
South Carolina *	3,113	2,332	5,445	*	*	*
Virginia	2,010	1,137	3,147	1,707	444	2,151
West Virginia *	1,028	545	1,573	*	*	*
Total	**20,953**	**21,939**	**42,892**	**20,213**	**21,291**	**41,504**
	48.9%	**51.1%**	**100.0%**	**48.7%**	**51.3%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	4,268	1,277	5,545	8,189	3,272	11,461
Arkansas *	1,147	529	1,676	*	*	*
Kentucky *	2,437	929	3,366	*	*	*
Louisiana *	489	121	610	*	*	*
Mississippi	1,501	606	2,107	2,378	846	3,224
Oklahoma *	145	152	297	*	*	*
Tennessee	3,448	1,584	5,032	5,975	2,228	8,203
Texas	812	995	1,807	1,076	1,262	2,338
Total	**14,247**	**6,193**	**20,440**	**17,618**	**7,608**	**25,226**
	69.7%	**30.3%**	**100.0%**	**69.8%**	**30.2%**	**100.0%**
Mountain						
Arizona	654	1,366	2,020	637	1,233	1,870
Colorado *	113	192	305	*	*	*
Idaho	99	299	398	406	1,281	1,687
Montana *	56	224	280	*	*	*
Nevada *	248	1,120	1,368	*	*	*
New Mexico *	567	484	1,051	*	*	*
Utah *	49	102	151	*	*	*
Wyoming *	8	24	32	*	*	*
Total	**1,794**	**3,811**	**5,605**	**1,043**	**2,514**	**3,557**
	32.0%	**68.0%**	**100.0%**	**29.3%**	**70.7%**	**100.0%**
Pacific						
Alaska *	17	9	26	*	*	*
California	821	5,303	6,124	930	5,992	6,922
Hawaii *	0	1	1	*	*	*
Oregon	420	2,042	2,462	721	3,457	4,178
Washington	331	2,121	2,452	11	768	779
Total	**1,589**	**9,476**	**11,065**	**1,662**	**10,217**	**11,879**
	14.4%	**85.6%**	**100.0%**	**14.0%**	**86.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	59,832	53,992	113,824	60,233	53,806	114,039
	52.6%	47.4%	100.0%	52.8%	47.2%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,765	1,269	4,034	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,165	1,336	3,501
Total	**62,597**	**55,261**	**117,858**	**62,400**	**55,180**	**117,580**
	53.1%	**46.9%**	**100.0%**	**53.1%**	**46.9%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,481	10.5%	1	399	5.5%	4	1,082	15.9%	1
North Carolina	1,230	8.7%	2	752	10.3%	1	478	7.0%	3
Georgia	859	6.1%	3	406	5.6%	3	453	6.6%	4
California	818	5.8%	4	98	1.3%	23	720	10.6%	2
Michigan	756	5.4%	5	357	4.9%	6	399	5.9%	5
Alabama	618	4.4%	6	470	6.5%	2	148	2.2%	16
South Carolina	609	4.3%	7	353	4.8%	7	256	3.8%	8
Tennessee	547	3.9%	8	362	5.0%	5	185	2.7%	12
New York	533	3.8%	9	288	4.0%	12	245	3.6%	9
Indiana	525	3.7%	10	323	4.4%	9	202	3.0%	11
Pennsylvania	507	3.6%	11	301	4.1%	11	206	3.0%	10
Ohio	492	3.5%	12	324	4.4%	8	168	2.5%	13
Kentucky	439	3.1%	13	314	4.3%	10	125	1.8%	18
Virginia	423	3.0%	14	273	3.7%	13	150	2.2%	15
Oregon	341	2.4%	15	60	0.8%	26	281	4.1%	6
Missouri	308	2.2%	16	193	2.7%	15	115	1.7%	19
Washington	287	2.0%	17	30	0.4%	34	257	3.8%	7
Mississippi	266	1.9%	18	199	2.7%	14	67	1.0%	24
Texas	265	1.9%	19	120	1.6%	22	145	2.1%	17
Illinois	241	1.7%	20	165	2.3%	18	76	1.1%	22
West Virginia	231	1.6%	21	161	2.2%	19	70	1.0%	23
Arkansas	225	1.6%	22	142	1.9%	20	83	1.2%	21
Wisconsin	220	1.6%	23	192	2.6%	16	28	0.4%	35
Maine	217	1.5%	24	172	2.4%	17	45	0.7%	27
Arizona	208	1.5%	25	52	0.7%	29	156	2.3%	14
Minnesota	163	1.2%	26	127	1.7%	21	36	0.5%	30
Nevada	144	1.0%	27	29	0.4%	35	115	1.7%	20
New Mexico	139	1.0%	28	74	1.0%	25	65	1.0%	25
Iowa	119	0.8%	29	80	1.1%	24	39	0.6%	29
Delaware	104	0.7%	30	55	0.8%	28	49	0.7%	26
Kansas	86	0.6%	31	52	0.7%	30	34	0.5%	32
Louisiana	76	0.5%	32	58	0.8%	27	18	0.3%	40
New Hampshire	72	0.5%	33	44	0.6%	31	28	0.4%	36
Maryland	61	0.4%	34	30	0.4%	33	31	0.5%	34
Idaho	57	0.4%	35	15	0.2%	43	42	0.6%	28
South Dakota	56	0.4%	36	39	0.5%	32	17	0.2%	42
New Jersey	50	0.4%	37	23	0.3%	39	27	0.4%	37
Oklahoma	49	0.3%	38	23	0.3%	38	26	0.4%	38
Colorado	48	0.3%	39	15	0.2%	42	33	0.5%	33
Nebraska	47	0.3%	40	27	0.4%	36	20	0.3%	39
Montana	45	0.3%	41	9	0.1%	44	36	0.5%	31
Vermont	43	0.3%	42	26	0.4%	37	17	0.2%	41
Utah	29	0.2%	43	18	0.2%	40	11	0.2%	43
Massachusetts	25	0.2%	44	17	0.2%	41	8	0.1%	45
Rhode Island	18	0.1%	45	8	0.1%	45	10	0.1%	44
Connecticut	11	0.1%	46	4	0.1%	46	7	0.1%	46
North Dakota	8	0.1%	47	2	0.0%	47	6	0.1%	47
Wyoming	5	0.0%	48	2	0.0%	48	3	0.0%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,101	**99.8%**		**7,283**	**99.6%**		**6,818**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	13,647	12.0%	1	4,026	6.7%	3	9,621	17.8%	1
North Carolina	10,019	8.8%	2	6,312	10.5%	1	3,707	6.9%	4
Georgia	7,412	6.5%	3	3,528	5.9%	4	3,884	7.2%	3
California	6,124	5.4%	4	821	1.4%	21	5,303	9.8%	2
Michigan	5,966	5.2%	5	3,097	5.2%	7	2,869	5.3%	5
Alabama	5,545	4.9%	6	4,268	7.1%	2	1,277	2.4%	15
South Carolina	5,445	4.8%	7	3,113	5.2%	6	2,332	4.3%	6
Tennessee	5,032	4.4%	8	3,448	5.8%	5	1,584	2.9%	11
New York	4,249	3.7%	9	2,487	4.2%	10	1,762	3.3%	9
Pennsylvania	4,192	3.7%	10	2,549	4.3%	9	1,643	3.0%	10
Ohio	3,897	3.4%	11	2,618	4.4%	8	1,279	2.4%	14
Indiana	3,691	3.2%	12	2,333	3.9%	12	1,358	2.5%	13
Kentucky	3,366	3.0%	13	2,437	4.1%	11	929	1.7%	19
Virginia	3,147	2.8%	14	2,010	3.4%	13	1,137	2.1%	16
Oregon	2,462	2.2%	15	420	0.7%	30	2,042	3.8%	8
Washington	2,452	2.2%	16	331	0.6%	33	2,121	3.9%	7
Missouri	2,314	2.0%	17	1,514	2.5%	14	800	1.5%	20
Mississippi	2,107	1.9%	18	1,501	2.5%	15	606	1.1%	21
Arizona	2,020	1.8%	19	654	1.1%	24	1,366	2.5%	12
Texas	1,807	1.6%	20	812	1.4%	22	995	1.8%	18
Illinois	1,731	1.5%	21	1,189	2.0%	17	542	1.0%	23
Arkansas	1,676	1.5%	22	1,147	1.9%	18	529	1.0%	24
West Virginia	1,573	1.4%	23	1,028	1.7%	20	545	1.0%	22
Wisconsin	1,489	1.3%	24	1,295	2.2%	16	194	0.4%	35
Nevada	1,368	1.2%	25	248	0.4%	34	1,120	2.1%	17
Maine	1,304	1.1%	26	1,055	1.8%	19	249	0.5%	32
New Mexico	1,051	0.9%	27	567	0.9%	26	484	0.9%	25
Minnesota	1,033	0.9%	28	725	1.2%	23	308	0.6%	29
Delaware	970	0.9%	29	586	1.0%	25	384	0.7%	26
Kansas	825	0.7%	30	490	0.8%	28	335	0.6%	27
Maryland	679	0.6%	31	350	0.6%	31	329	0.6%	28
Iowa	644	0.6%	32	496	0.8%	27	148	0.3%	40
Louisiana	610	0.5%	33	489	0.8%	29	121	0.2%	42
New Hampshire	560	0.5%	34	349	0.6%	32	211	0.4%	34
New Jersey	424	0.4%	35	169	0.3%	37	255	0.5%	31
Idaho	398	0.3%	36	99	0.2%	42	299	0.6%	30
South Dakota	380	0.3%	37	228	0.4%	36	152	0.3%	39
Vermont	369	0.3%	38	232	0.4%	35	137	0.3%	41
Colorado	305	0.3%	39	113	0.2%	41	192	0.4%	36
Nebraska	303	0.3%	40	148	0.2%	38	155	0.3%	37
Oklahoma	297	0.3%	41	145	0.2%	39	152	0.3%	38
Montana	280	0.2%	42	56	0.1%	44	224	0.4%	33
Massachusetts	232	0.2%	43	141	0.2%	40	91	0.2%	44
Utah	151	0.1%	44	49	0.1%	45	102	0.2%	43
Connecticut	102	0.1%	45	71	0.1%	43	31	0.1%	45
North Dakota	62	0.1%	46	31	0.1%	47	31	0.1%	46
Rhode Island	55	0.0%	47	32	0.1%	46	23	0.0%	48
Wyoming	32	0.0%	48	8	0.0%	49	24	0.0%	47
Alaska	26	0.0%	49	17	0.0%	48	9	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
113,824	**100.0%**		**59,832**	**100.2%**		**53,992**	**100.2%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,060	14.8%	1	1,008	13.9%	2	1,052	15.8%	1
Indiana	2,057	14.8%	2	1,213	16.8%	1	844	12.7%	3
North Carolina	1,283	9.2%	3	794	11.0%	4	489	7.3%	5
Alabama	1,279	9.2%	4	875	12.1%	3	404	6.1%	8
Florida	1,167	8.4%	5	273	3.8%	8	894	13.4%	2
Pennsylvania	1,067	7.7%	6	604	8.3%	6	463	6.9%	6
Tennessee	930	6.7%	7	695	9.6%	5	235	3.5%	10
California	899	6.5%	8	112	1.5%	14	787	11.8%	4
Oregon	501	3.6%	9	84	1.2%	17	417	6.3%	7
Mississippi	443	3.2%	10	326	4.5%	7	117	1.8%	15
Virginia	324	2.3%	11	270	3.7%	9	54	0.8%	18
Texas	320	2.3%	12	140	1.9%	12	180	2.7%	11
Missouri	318	2.3%	13	2	0.0%	21	297	4.4%	9
Wisconsin	275	2.0%	13	224	3.1%	10	51	0.8%	19
Ohio	243	1.7%	14	150	2.1%	11	93	1.4%	16
Idaho	226	1.6%	15	62	0.9%	18	164	2.5%	13
Arizona	196	1.4%	16	54	0.7%	19	142	2.1%	12
Minnesota	171	1.2%	17	121	1.7%	13	50	0.7%	20
Nebraska	167	1.2%	18	103	1.4%	15	64	1.0%	17
Kansas	149	1.1%	19	102	1.4%	16	47	0.7%	21
Washington	121	0.9%	20	1	0.0%	21	120	1.8%	14
Maine	31	0.2%	21	28	0.4%	20	3	0.0%	22
Nevada	*								
Delaware	*								
Massachusetts	*								
Vermont	*								
Maryland	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Utah	*								
West Virginia	*								
Colorado	*								
Oklahoma	*								
Arkansas	*								
Connecticut	*								
Illinois	*								
New Mexico	*								
Wyoming	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
	13,912	100.0%		7,277	100.0%		6,710	100.1%	

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	16,704	14.6%	1	8,009	13.3%	3	8,695	16.2%	1
Indiana	15,587	13.7%	2	9,535	15.8%	1	6,052	11.2%	3
Alabama	11,461	10.1%	3	8,189	13.6%	2	3,272	6.1%	8
North Carolina	11,405	10.0%	4	7,622	12.7%	4	3,783	7.0%	5
Florida	11,244	9.9%	5	2,875	4.8%	7	8,369	15.6%	2
Pennsylvania	8,553	7.5%	6	4,997	8.3%	6	3,556	6.6%	6
Tennessee	8,203	7.2%	7	5,975	9.9%	5	2,228	4.1%	9
California	6,922	6.1%	8	930	1.5%	13	5,992	11.1%	4
Oregon	4,178	3.7%	9	721	1.2%	16	3,457	6.4%	7
Mississippi	3,224	2.8%	10	2,378	3.9%	8	846	1.6%	13
Texas	2,338	2.1%	11	1,076	1.8%	12	1,262	2.3%	11
Virginia	2,151	1.9%	12	1,707	2.8%	9	444	0.8%	17
Ohio	1,929	1.7%	13	1,254	2.1%	11	675	1.3%	15
Arizona	1,870	1.6%	14	637	1.1%	18	1,233	2.3%	12
Idaho	1,687	1.5%	15	406	0.7%	19	1,281	2.4%	10
Wisconsin	1,652	1.4%	16	1,391	2.3%	10	261	0.5%	21
Nebraska	1,288	1.1%	17	711	1.2%	17	577	1.1%	16
Minnesota	1,188	1.0%	18	828	1.4%	14	360	0.7%	19
Kansas	1,138	1.0%	19	776	1.3%	15	362	0.7%	18
Washington	779	0.7%	20	11	0.0%	22	768	1.4%	14
Missouri	318	0.2%	21	21	0.0%	21	297	0.5%	20
Maine	260	0.2%	22	186	0.3%	20	74	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Mexico	*								
Maryland	*								
Colorado	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
	114,079	100.0%		60,235	100.0%		53,844	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding